

A husband & wife team with 30 years combined experience



Ingrid Smith
sales representative



Dave Proulx
sales representative



416.769.6050

LET US PUT OUR EXPERIENCE & EXPERTISE TO WORK FOR YOU!



Home Search Services - Plan of Action

- **Conduct an in-depth interview to determine your needs and wants**
- **Assist you in arranging pre-approved financing**
- **Enter your search criteria into the Multiple Listing Service (MLS) database**
- **Schedule you for instant property search email notification**
- **Develop a plan for selecting & viewing properties that are right for you**
- **Research private sale properties for additional potential matches**
- **Contact our database of clients & leads in your target neighbourhoods**
- **Contact other top agents to discuss upcoming listings**
- **Preview new listings on a daily basis and report to you on those of potential interest**
- **Set up appointments to show you the properties you select**
- **When you decide to make an offer, we will prepare an analysis of the value of the property, and obtain all information necessary to prepare the offer**
- **Prepare the offer paperwork and negotiate the offer on your behalf**
- **Schedule home inspection and review the results in detail**
- **Recommend lawyers and other professionals as appropriate**
- **Co-ordinate all paperwork and activities from acceptance of the offer until closing**
- **If you have not found a suitable property within 4 weeks, conduct a re-consultation interview to determine whether changes should be made to the search criteria**

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